

brought profit to Monsieur Cugnet. 5th. The agent of Sept isles is an old Stager in the trade; it is a pity that he is worn out. If he were exchanged with The agent at the islets, He would be in very good condition to continue his services, and would willingly Devote himself to it. The point is, to ascertain whether the agent at the islets would like this change.

Dufresne.

I pray Monsieur the Intendant to keep this memorandum to himself; and, if he judge it proper to make some extracts from it, not to say from whom It comes to him.

april 5th, 1750.

The manner of trade is uniform in all the posts, except at Sept isles, where they sell at a higher price. Every twenty sols represents a beaver of good size; while for the little ones they get two, and sometimes three. A marten, however fine it is, is taken at the same rate, as well as the common Foxes, Otters, Pecans,²³ bear's cubs, etc. The Lynx, when it is fine, is worth [*blank space in MS.*] beavers, sometimes more, sometimes less; its size and its fur determine its price. A silver fox is worth 6 Beavers; a black fox, 20 or 22. Thus, for example, an ell of cloth which is marked upon the invoice " . . . 8 livres," is sold for 8 martens or 8 Beavers, etc. The savages of Tadoussac and of the islets trade their oil for the Beaver: Five pots of oil for one, and A Cask for 22; one large Sealskin for a Beaver; and so on, in the same proportion.